

*Unless otherwise defined in this announcement, capitalized terms used in this announcement shall have the same meanings as those defined in the prospectus dated Tuesday, 15 March 2016 (the “Prospectus”) issued by Bank of Tianjin Co., Ltd. (the “Bank”).*

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*This announcement is for information purposes only and does not constitute an offer or an invitation to induce an offer by any person to acquire, purchase or subscribe for securities. Potential investors should read the Prospectus for detailed information about the Hong Kong Public Offering and the International Offering described below before deciding whether or not to invest in the H Shares thereby offered.*

*This announcement is not for release, publication, distribution, directly or indirectly, in or into the United States (including its territories and possessions, any state of the United States and the District of Columbia). This announcement does not constitute or form a part of any offer to sell or solicitation to purchase or subscribe for securities in the United States or in any other jurisdictions. The H Shares have not been, and will not be, registered under the United States Securities Act of 1933, as amended from time to time (the “U.S. Securities Act”) or any state securities laws of the United States. The securities may not be offered or sold in the United States except pursuant to an effective registration statement or in accordance with an available exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act. The Bank has not intended and does not intend to make any public offer of securities in the United States.*

*In connection with the Global Offering, CCB International Capital Limited, as stabilizing manager (the “Stabilizing Manager”), its affiliates or any person acting for it, on behalf of the Underwriters, may effect transactions with a view to stabilizing or supporting the market price of the H Shares at a level higher than that which might otherwise prevail for a limited period after the Listing Date. However, there is no obligation on the Stabilizing Manager, its affiliates or any person acting for it, to conduct any such stabilizing action, which, if commenced, will be done at the sole and absolute discretion of the Stabilizing Manager, its affiliates or any person acting for it, and may be discontinued at any time. Any such stabilizing activity is required to be brought to an end on the 30th day after the last day for the lodging of applications under the Hong Kong Public Offering. Such stabilization action, if commenced, may be effected in all jurisdictions where it is permissible to do so, in each case in compliance with all applicable laws, rules and regulatory requirements, including the Securities and Futures (Price Stabilizing) Rules, as amended, made under the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong).*

*Potential investors should be aware that stabilizing action cannot be taken to support the price of the H Shares for longer than the stabilization period which begins on the Listing Date and is expected to expire on Thursday, 17 April 2016, being the 30th day after the last day for the lodging of applications under the Hong Kong Public Offering. After this date, no further stabilizing action may be taken, demand for the H Shares, and therefore the price of the H Shares, could fall.*



**BANK OF TIANJIN CO., LTD.\***  
**天津銀行股份有限公司\***

*(A joint stock company incorporated in the People's Republic of China with limited liability)*

**GLOBAL OFFERING**

<b>Number of Offer Shares in the Global Offering</b>	<b>:</b>	<b>995,500,000 H Shares (comprising 905,000,000 H Shares and 90,500,000 Sale Shares, subject to the Over-allotment Option)</b>
<b>Number of Offer Shares in the International Offering</b>	<b>:</b>	<b>989,707,500 H Shares (as adjusted after reallocation and subject to the Over-allotment Option)</b>
<b>Number of Hong Kong Offer Shares</b>	<b>:</b>	<b>5,792,500 H Shares (as adjusted after reallocation)</b>
<b>Offer Price</b>	<b>:</b>	<b>HK\$7.39 per H Share, plus brokerage of 1%, SFC transaction levy of 0.0027%, and Hong Kong Stock Exchange trading fee of 0.005%</b>
<b>Nominal value</b>	<b>:</b>	<b>RMB1.00 per H Share</b>
<b>Stock code</b>	<b>:</b>	<b>1578</b>

**Joint Sponsors**



**Joint Global Coordinators**



**Joint Bookrunners and Joint Lead Managers**



**ANNOUNCEMENT OF ALLOTMENT RESULTS**

## SUMMARY

- The Offer Price has been determined at HK\$7.39 per H Share (exclusive of brokerage of 1%, SFC transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005%).
- Based on the Offer Price of HK\$7.39 per H Share, the net proceeds from the Global Offering to be received by the Bank, after deduction of the underwriting commissions, the incentive commissions and other estimated expenses payable by us in connection with the Global Offering and assuming no exercise of the Over-Allotment Option, is estimated to be approximately HK\$6,423.2 million.
- A total of 850 valid applications have been received pursuant to the Hong Kong Public Offering on **WHITE** and **YELLOW** Application Forms and through giving **electronic application instructions** to HKSCC via CCASS and through the **White Form eIPO** Service under the **White Form eIPO** for a total of 5,792,500 Hong Kong Offer Shares, equivalent to approximately 7.76% of the total number of 74,663,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.
- The final number of Offer Shares under the Hong Kong Public Offering is 5,792,500 Offer Shares, representing approximately 0.58% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option). The Offer Shares initially offered under the Hong Kong Public Offering which were unsubscribed have been reallocated to the International Offering.
- The Offer Shares initially offered under the Hong Kong Public Offering have been under-subscribed and the Offer Shares initially offered under the International Offering have been slightly over-subscribed. The Joint Representatives (on behalf of the Joint Bookrunners and the Underwriters) have exercised their discretion to reallocate unsubscribed Offer Shares under the Hong Kong Public Offering to the International Offering as described in the section headed “Structure of the Global Offering — The Hong Kong Public Offering — Reallocation and clawback” in the Prospectus. A total number of 68,870,500 Offer Shares initially available for subscription under the Hong Kong Public Offering have been reallocated to the International Offering. As a result of such reallocation, the final number of H Shares under the International Offering has been increased to 989,707,500 H Shares, representing approximately 99.42% of the total number of Offer Shares in the Global Offering (before any exercise of the Over-allotment Option).

- Pursuant to the cornerstone investment agreements with the Cornerstone Investors, the final number of Offer Shares subscribed for by the Cornerstone Investors has now been determined. Fortune Eris Holding Company Limited (“**Fortune Eris**”) has subscribed for 283,225,500 H Shares, Sinotak Limited (“**Sinotak**”) has subscribed for 104,898,500 H Shares, Tewoo Investment Co., Limited (“**Tewoo**”) has subscribed for 52,449,000 H Shares, Tianfang Jincheng (HK) Limited (“**Tianfang**”) has subscribed for 52,449,000 H Shares, Ruifuxiang Investment Limited (“**Ruifuxiang**”) has subscribed for 31,469,500 H Shares, Teda Hong Kong Property Company Limited (“**Teda**”) has subscribed for 31,469,500 H Shares, and Hui Ding Holdings Limited (“**Hui Ding Holding**”) has subscribed for 31,469,500 H Shares, in all totalling 587,430,500 H Shares representing in aggregate (i) approximately 9.74% of the Bank’s total issued share capital following the completion of the Global Offering; and (ii) approximately 59.01% of the number of Offer Shares under the Global Offering, in each case assuming the Over-Allotment Option is not exercised. Please refer to the section headed “Cornerstone Investors” in the Prospectus for further details relating to the Cornerstone Investors.
- Pursuant to the International Underwriting Agreement, the Bank and the Selling Shareholders have granted the Over-Allotment Option to the International Underwriters, exercisable by the Joint Representatives (on behalf of the International Underwriters) from the date of the International Underwriting Agreement up to (and including) the date which is the thirtieth day from the last day for lodging applications under the Hong Kong Public Offering to require the Bank and the Selling Shareholders to allot and issue or sell up to an aggregate of 149,325,000 additional H Shares at the Offer Price. In the event that the Over-Allotment Option is exercised to cover over-allocations in the International Offering an announcement will be made. There was over-allocation of 94,797,000 H Shares. Such over-allocation may be covered by exercising the Over-allotment Option or by making purchases in the secondary market at prices that do not exceed the Offer Price, through deferred settlement or a combination of these means. In the event that the Over-allotment Option is exercised, an announcement will be made. As of the date of this announcement, the Over-Allotment Option has not been exercised.

- The Directors confirm that no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Bank immediately after the Global Offering (before any exercise of the Over-allotment Option). The Directors confirm that (a) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Bank immediately after the Global Offering, (b) there will be at least 300 Shareholders, (c) the three largest public shareholders of the Bank do not hold more than 50% of the shares in public hands at the time of Listing in compliance with rules 8.08(3) and 8.24 of the Listing Rules and (d) the number of H Shares in public hands will satisfy the minimum percentage prescribed by the waiver granted by the Hong Kong Stock Exchange from strict compliance with Rule 8.08(1) of the Listing Rules as disclosed in the section headed “Waivers from Strict Compliance with the Listing Rules and Exemption from the Companies (Winding Up and Miscellaneous Provisions) Ordinance” in the Prospectus.
- The Offer Price, the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares will be published on Tuesday, 29 March 2016 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese).

In relation to the Hong Kong Public Offering, the Bank announces that the results of allocations which will include the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where supplied) under the Hong Kong Public Offering will be made available at the times and dates and in the manner specified below:

- in the announcement to be posted on the Bank’s website at [www.bankoftianjin.com](http://www.bankoftianjin.com) and on the website of the Hong Kong Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) by no later than 8:00 a.m. on Tuesday, 29 March 2016;
- from the designated results of allocations website at [www.iporesults.com.hk](http://www.iporesults.com.hk) with a “search by ID function” on a 24-hour basis from 8:00 a.m. on Tuesday, 29 March 2016 to 12:00 midnight on Monday, 4 April 2016. The user will be required to key in the Hong Kong identity card/ passport/Hong Kong business registration number provided in his/her/ its application to search for his/her/its own allocation result;
- by telephone enquiry line by calling +852 2862 8669 between 9:00 a.m. and 10:00 p.m. from Tuesday, 29 March 2016 to Friday, 1 April 2016; and

- in the special allocation results booklets which will be available for inspection during opening hours from Tuesday, 29 March 2016 to Thursday, 31 March 2016 at all the receiving bank designated branches at the addresses set out in the paragraph headed “Results of Allocations” in this announcement.
- Applicants who apply for 1,000,000 or more Hong Kong Offer Shares using **White Form eIPO** or using **WHITE** Application Forms and have provided all information required may collect their H Share certificates (if any) and/or refund cheques (if any) in person from Computershare Hong Kong Investor Services Limited, at Shops 1712—1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong between 9:00 a.m. and 1:00 p.m. on Tuesday, 29 March 2016 or such other date as notified by the Bank in the newspapers.
- H Share certificates (if any) for Hong Kong Offer Shares allotted to applicants using **WHITE** Application Forms or **White Form eIPO** which are either not available for personal collection, or which are so available but are not collected in person, are expected to be dispatched by ordinary post to those entitled at their own risk on Tuesday, 29 March 2016.
- H Share certificates (if any) for Hong Kong Offer Shares allotted to applicants using **YELLOW** Application Forms and those who applied by giving **electronic application instructions** to HKSCC via CCASS are expected to be deposited into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participants on Tuesday, 29 March 2016.
- Applicants who have applied for 1,000,000 Hong Kong Offer Shares or more using **YELLOW** Application Forms and have provided all information required may collect refund cheques (if any) in person from Computershare Hong Kong Investor Services Limited, at Shops 1712—1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong between 9:00 a.m. and 1:00 p.m. on Tuesday, 29 March 2016.
- Refund cheques for wholly or partially unsuccessful applicants using **WHITE** or **YELLOW** Application Forms which are either not available for personal collection or which are so available but are not collected in person, will be dispatched by ordinary post to those entitled at their own risk on Tuesday, 29 March 2016.



- For applicants who have paid the application monies from a single bank account using **White Form eIPO**, e-Refund payment instructions (if any) are expected to be dispatched to the application payment account on Tuesday, 29 March 2016. For applicants who have paid the application monies from multi-bank accounts using **White Form eIPO**, refund cheques (if any) are expected to be dispatched by ordinary post at their own risk on or before Tuesday, 29 March 2016.
- Refund monies for applicants applying by giving **electronic application instructions** to HKSCC via CCASS are expected to be credited to the relevant applicants' designated bank account or the designated bank account of their broker or custodian on Tuesday, 29 March 2016.
- H Share certificates will only become valid certificates of title at 8:00 a.m. on Wednesday, 30 March 2016, provided that the Global Offering has become unconditional in all respects and the right of termination as described in the section entitled "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination" in the Prospectus has not been exercised.
- Dealings in the H Shares on the Hong Kong Stock Exchange are expected to commence at 9:00 a.m. on Wednesday, 30 March 2016. The H Shares will be traded in board lots of 500 H Shares each. The stock code of the H Shares is 1578.

## APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

The Offer Price has been determined at HK\$7.39 per H Share (exclusive of brokerage of 1%, SFC transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005%). Based on the Offer Price of HK\$7.39 per H Share, the net proceeds from the Global Offering to be received by the Bank, after deduction of the underwriting commissions, the incentive commissions and other estimated expenses payable by us in connection with the Global Offering and assuming no exercise of the Over-Allotment Option, is estimated to be approximately HK\$6,423.2 million. The Bank intends to use the net proceeds from the Global Offering to strengthen its capital base to support the ongoing growth of its business. Please refer to the section headed "Future Plans and Use of Proceeds — Use of Proceeds" in the Prospectus for further details in respect of the Bank's use of proceeds from the Global Offering.

At the close of the application lists at 12:00 noon on Friday, 18 March, 2016, a total of 850 valid applications (including applications on **WHITE** and **YELLOW** Application Forms and through giving **electronic application instructions** to

HKSCC via CCASS and through the **White Form eIPO**) have been received pursuant to the Hong Kong Public Offering for a total of 5,792,500 Hong Kong Offer Shares, equivalent to approximately 7.76% of the total number of 74,663,000 Hong Kong Offer Shares initially available under the Hong Kong Public Offering. The Joint Representatives (on behalf of the Joint Bookrunners and the Underwriters) have exercised their discretion to reallocate unsubscribed Offer Shares under the Hong Kong Public Offering to the International Offering as described in the section headed “Structure of the Global Offering — The Hong Kong Public Offering — Reallocation and clawback” in the Prospectus. A total number of 68,870,500 Offer Shares initially available for subscription under the Hong Kong Public Offering have been reallocated to the International Offering.

Of the 850 valid applications on **WHITE** and **YELLOW** Application Forms or to the designated **White Form eIPO** Service Provider through **White Form eIPO** website ([www.eipo.com.hk](http://www.eipo.com.hk)) and by **electronic application instructions** given to HKSCC via CCASS for a total of 5,792,500 Hong Kong Offer Shares, a total of 850 applications in respect of a total of 5,792,500 Hong Kong Offer Shares were for Hong Kong Offer Shares with an aggregate subscription amount based on the maximum offer price of HK\$9.58 per Offer Share (excluding brokerage of 1%, SFC transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005%) of HK\$5 million or less (representing approximately 15.52% of the 37,331,500 Hong Kong Offer Shares initially comprised in pool A), and no application was made for Hong Kong Offer Shares with an aggregate subscription amount based on the maximum offer price of HK\$9.58 per Offer Share (excluding brokerage of 1%, SFC transaction levy of 0.0027% and Hong Kong Stock Exchange trading fee of 0.005%) of more than HK\$5 million (representing 0% of the 37,331,500 Hong Kong Offer Shares initially comprised in pool B). Under the Hong Kong Public Offering, no multiple applications or suspected multiple applications have been identified and rejected. No applications have been rejected due to bounced cheques. No applications have been rejected due to invalid applications which are not completed in accordance with the instructions set out in the Application Forms. No application for more than 50% of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering (i.e. more than 37,331,500 H Shares) has been identified. The Offer Shares offered in the Hong Kong Public Offering were conditionally allocated on the basis set out in the paragraph headed “Basis of Allotment under the Hong Kong Public Offering” below.

## **INTERNATIONAL OFFERING**

The Offer Shares initially offered under the Hong Kong Public Offering were under-subscribed and such unsubscribed Offer Shares have been reallocated to the International Offering.



The Offer Shares initially offered under the International Offering have been slightly over-subscribed. A total number of 68,870,500 Offer Shares initially available for subscription under the Hong Kong Public Offering have been reallocated to the International Offering. As a result of such reallocation, the final number of H Shares under the International Offering has been increased to 989,707,500 Offer Shares, representing approximately 99.42% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option), whereas the final number of Offer Shares under the Hong Kong Public Offering is 5,792,500 H Shares, representing approximately 0.58% of the total number of Offer Shares in the Global Offering (before any exercise of the Over-allotment Option).

Based on the Offer Price of HK\$7.39 per Offer Share and pursuant to the cornerstone investment agreements with the Cornerstone Investors as disclosed in the section headed “Cornerstone Investors” in the Prospectus, the final number of Offer Shares subscribed for by the Cornerstone Investors has now been determined as set out below:

	<b>Number of H Shares subscribed<sup>(1)</sup></b>	<b>Approximate percentage of the Offer Shares<sup>(2)</sup></b>	<b>Approximate percentage of the total issued share capital following the completion of the Global Offering<sup>(2)</sup></b>
Fortune Eris	283,225,500	28.45%	4.70%
Sino Tak	104,898,500	10.54%	1.74%
Tewoo	52,449,000	5.27%	0.87%
Tianfang	52,449,000	5.27%	0.87%
Ruifuxiang	31,469,500	3.16%	0.52%
Teda	31,469,500	3.16%	0.52%
Hui Ding Holdings	<u>31,469,500</u>	<u>3.16%</u>	<u>0.52%</u>
Total	<u>587,430,500</u>	<u>59.01%</u>	<u>9.74%</u>

<sup>(1)</sup> The number of H Shares subscribed for by the Cornerstone Investors was calculated using an exchange rate of HK\$7.752 to US\$1.00, and rounded down to the nearest whole board lot of 500 H Shares.

<sup>(2)</sup> Assuming that the Over-allotment Option is not exercised.

The final number of Offer Shares under the International Offering is 989,707,500 H Shares (subject to the Over-Allotment Option).

The number of Offer Shares allocated to placees under the International Offering includes an over-allocation of 94,797,000 H Shares. The settlement of such over-allocation will be effected by exercising the Over-Allotment Option, which will be exercisable by the Joint Representatives, or by market purchases in the secondary market at prices that do not exceed the Offer Price, through deferred settlement or a combination of these means.

The Bank and the Selling Shareholders have granted to the International Underwriters the Over-Allotment Option exercisable by the Joint Representatives from the date of the International Underwriting Agreement up to (and including) the date which is the thirtieth day from the last day for lodging applications under the Hong Kong Public Offering (Thursday, 17 April 2016) to require the Bank and the Selling Shareholders to allot and issue or sell up to an aggregate of 149,325,000 additional H Shares representing 15% of the initial Offer Shares under the Global Offering at the Offer Price to cover over-allocations in the International Offering. The Over-Allotment Option has not yet been exercised. If the Over-Allotment Option is exercised, an announcement will be made.

Each of the Cornerstone Investors has agreed that without the prior written consent of the Bank, the Joint Sponsors and the Joint Representatives, it will not, whether directly or indirectly, at any time during the period of six months following the Listing Date, dispose of any of the H Shares they have purchased pursuant to the relevant cornerstone investor agreements, other than in certain limited circumstances such as transfers to any wholly-owned subsidiary of such Cornerstone Investor.

52,449,000 H Shares, representing approximately 5.27% of the initial Offer Shares under the Global Offering and approximately 0.87% of the Bank's total issued share capital immediately following the Global Offering (before the exercise of the Over-allotment Option), were placed to Tianfang, a "close associate" of an existing Shareholder. We have applied to the Hong Kong Stock Exchange for, and the Hong Kong Stock Exchange has granted us, a waiver from strict compliance with Rule 10.04 of the Listing Rules and paragraph 5(2) of the Placing Guidelines for equity securities as set out in Appendix 6 to the Listing Rules (the "**Placing Guidelines**") to permit the proposed investment by Tianfang, subject to the conditions disclosed in the section titled "Waivers from Strict Compliance with the Listing Rules and Exemption from the Companies (Winding Up and Miscellaneous Provisions) Ordinance" in the Prospectus. Such conditions have been satisfied.

31,469,500 H Shares, representing approximately 3.16% of the initial Offer Shares under the Global Offering and approximately 0.52% of the Bank's total issued share capital immediately following the Global Offering (before the exercise of the Over-allotment Option), were placed to Teda, a "close associate" of several existing Shareholders. We have applied to the Hong Kong Stock Exchange for, and the Hong Kong Stock Exchange has granted us, a waiver from strict compliance with Rule 10.04 of the Listing Rules and paragraph 5(2) of the Placing Guidelines to permit the proposed investment by Teda, subject to the conditions disclosed in the section titled "Waivers from Strict Compliance with the Listing Rules and Exemption from the Companies (Winding Up and Miscellaneous Provisions) Ordinance" in the Prospectus. Such conditions have been satisfied.

Save as disclosed above, the International Offering is in compliance with the Placing Guidelines. No Offer Shares placed by or through the Joint Global Coordinators and the Underwriters under the Global Offering have been placed with any core connected person, Director, existing shareholder or their close associates (as such term is defined in the Listing Rules) of the Bank or, persons set out in paragraphs 5(1) and 5(2) of the Placing Guidelines (save as disclosed above and in the section of the Prospectus headed "Waivers from Strict Compliance with the Listing Rules and Exemption from the Companies (Winding Up and Miscellaneous Provisions) Ordinance"), whether in their own names or through nominees. The Directors confirm that no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Bank immediately after the Global Offering (before any exercise of the Over-allotment Option). The Directors confirm that (a) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Bank immediately after the Global Offering, (b) there will be at least 300 Shareholders, (c) the three largest public shareholders of the Bank do not hold more than 50% of the shares in public hands at the time of Listing in compliance with rules 8.08(3) and 8.24 of the Listing Rules and (d) the number of H Shares in public hands will satisfy the minimum percentage prescribed by the waiver granted by the Hong Kong Stock Exchange from strict compliance with Rule 8.08(1) of the Listing Rules as disclosed in the section headed "Waivers from Strict Compliance with the Listing Rules and Exemption from the Companies (Winding Up and Miscellaneous Provisions) Ordinance" in the Prospectus.

## BASIS OF ALLOTMENT UNDER THE HONG KONG PUBLIC OFFERING

Subject to the satisfaction of the conditions set out in the paragraph headed “Structure of the Global Offering — Conditions of the Hong Kong Public Offering” in the Prospectus, valid applications made by the public of **WHITE** and **YELLOW** Application Forms and by **electronic application instructions** given to HKSCC via CCASS or to the **White Form eIPO** Service Provider under the **White Form eIPO** service will be conditionally allotted on the basis set out below:

NO. OF SHARES APPLIED FOR	NO. OF VALID APPLICATIONS	BASIS OF ALLOTMENT/BALLOT POOL A	APPROXIMATE PERCENTAGE ALLOTTED OF THE TOTAL NO. OF SHARES APPLIED FOR
500	392	500 Shares	100.00%
1,000	130	1,000 Shares	100.00%
1,500	29	1,500 Shares	100.00%
2,000	54	2,000 Shares	100.00%
2,500	19	2,500 Shares	100.00%
3,000	19	3,000 Shares	100.00%
3,500	8	3,500 Shares	100.00%
4,000	10	4,000 Shares	100.00%
4,500	13	4,500 Shares	100.00%
5,000	41	5,000 Shares	100.00%
6,000	9	6,000 Shares	100.00%
7,000	5	7,000 Shares	100.00%
8,000	9	8,000 Shares	100.00%
9,000	7	9,000 Shares	100.00%
10,000	49	10,000 Shares	100.00%
15,000	13	15,000 Shares	100.00%
20,000	6	20,000 Shares	100.00%
25,000	2	25,000 Shares	100.00%
30,000	7	30,000 Shares	100.00%
35,000	4	35,000 Shares	100.00%
40,000	4	40,000 Shares	100.00%
50,000	10	50,000 Shares	100.00%
90,000	1	90,000 Shares	100.00%
100,000	3	100,000 Shares	100.00%
200,000	2	200,000 Shares	100.00%
500,000	<u>4</u>	500,000 Shares	100.00%
	<u><u>850</u></u>		
		<b>POOL B</b>	
	<u><u>0</u></u>		

The final number of Offer Shares comprised in the Hong Kong Public Offering is 5,792,500 H Shares, representing 0.58% of the Offer Shares in the Global Offering (before any exercise of the Over-Allotment Option).

The final number of Offer Shares available in the International Offering is 989,707,500 H Shares which were allocated in full, representing 99.42% of the Offer Shares in the Global Offering (before any exercise of the Over-allotment Option).

## **RESULTS OF ALLOCATIONS**

The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering, including applications made under **WHITE** and **YELLOW** Application Forms and by giving **electronic application instructions** to HKSCC or the designated **White Form eIPO** Service Provider which will include the Hong Kong identity card/ passport/ Hong Kong business registration numbers of successful applicants (when supplied) and the number of the Hong Kong Offer Shares successfully applied for will be made available at the times and dates and in the manner specified below:

- in the announcement to be posted on the Bank's website at [www.bankoftianjin.com](http://www.bankoftianjin.com) and on the website of the Hong Kong Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk) by no later than 8:00 a.m. on Tuesday, 29 March 2016;
- from the designated results of allocations website at [www.iporesults.com.hk](http://www.iporesults.com.hk) with a "search by ID function" on a 24-hour basis from 8:00 a.m. on Tuesday, 29 March 2016 to 12:00 midnight on Monday, 4 April 2016. The user will be required to key in the Hong Kong identity card/ passport/Hong Kong business registration number provided in his/her/ its application to search for his/her/its own allocation result;
- by telephone enquiry line by calling +852 2862 8669 between 9:00 a.m. and 10:00 p.m. from Tuesday, 29 March 2016 to Friday, 1 April 2016; and
- in the special allocation results booklets which will be available for inspection during opening hours from Tuesday, 29 March 2016 to Thursday, 31 March 2016 at all the receiving bank designated branches at the addresses set out below:

## **Bank of China (Hong Kong) Limited**

<b>District</b>	<b>Branch Name</b>	<b>Address</b>
Hong Kong Island	Central District Branch	2A Des Voeux Road Central
	Causeway Bay Branch	505 Hennessy Road, Causeway Bay, Hong Kong
	Taikoo Shing Branch	Shop G1006, Hoi Sing Mansion, Taikoo Shing
Kowloon	Shanghai Street (Mong Kok) Branch	611-617 Shanghai Street, Mong Kok
	Whampoa Garden Branch	Shop G8B, Site 1, Whampoa Garden, Hung Hom
	Kwai Chung Plaza Branch	A18-20, G/F Kwai Chung Plaza, 7-11 Kwai Foo Road, Kwai Chung
	Kowloon Plaza Branch	Unit 1, Kowloon Plaza, 485 Castle Peak Road
New Territories	Shatin Branch	Shop 20, Level 1, Lucky Plaza, 1-15 Wang Pok Street, Sha Tin
	Tai Po Branch	68-70 Po Heung Street, Tai Po Market
	Kau Yuk Road Branch	18-24 Kau Yuk Road, Yuen Long

Applicants applying through their designated CCASS Participants (other than CCASS Investor Participants) can arrange with their designated CCASS Participants to advise them of the number of Shares allocated under their applications. Successful CCASS Investor Participants can check the number of Offer Shares allocated to them via the CCASS Phone System and CCASS Internet System on Tuesday, 29 March 2016 or from the activity statement that will be made available by HKSCC to them showing the number of Public Offer Shares credited to their CCASS Investor Participant stock accounts.



Identification Document Number(s) 證件號碼	HKPO Shares Allocated 獲配發股份	Identification Document Number(s) 證件號碼	HKPO Shares Allocated 獲配發股份	Identification Document Number(s) 證件號碼	HKPO Shares Allocated 獲配發股份	Identification Document Number(s) 證件號碼	HKPO Shares Allocated 獲配發股份
A6839846	500	K5441714	500				
A7503515	2000	K6165648	500				
A8114539	500	K6215696	500				
A9002718	1000	K655718A	500				
A9035845	8000	K6702864	500				
A9230729	500	K6759432	500				
A940428A	500	K7333633	2000				
A9515790	1000	K8687714	1000				
A9822561	2000	K8689814	1000				
B4537160	1000	K9499156	1000				
B9761662	500	K9535616	4500				
B9896851	2000	P0626515	35000				
C0106257	5000	P1979047	500				
C3325049	1000	P3548094	500				
C3794243	500	P4464021	10000				
C395089A	500	P5739881	500				
C3991472	2000	P8207295	1000				
C4007253	1000	P8914005	2500				
C4059237	1000	P9758805	3000				
C4170944	500	R0641064	1000				
C4811311	500	R0745269	3000				
C4830294	2000	R154223A	2000				
C5266244	10000	R4142038	500				
C6022519	500	V0398527	500				
C6045764	1000	V081265A	500				
C6132632	500	Y4147993	500				
C6319538	500	Y4954058	500				
C6503525	500	Z1112180	500				
C6746940	500	Z1799666	500				
D0024458	3500	Z9013513	500				
D0038777	10000						
D0166708	1000						
D0881962	1000						
D1062485	500						
D1090608	500						
D2251168	1000						
D2799120	5000						
D3275001	500						
D3685773	1000						
D4026471	1000						
D448240A	3000						
D5882800	500						
D6030859	500						
D6111069	1000						
D6564519	2000						
E2471098	2000						
E3519981	500						
E3731077	2000						
E4906490	3500						
E5314155	500						
E7135533	4000						
E8272798	15000						
E8560378	1000						
E9086459	1000						
E9101865	500						
E9251549	1000						
G000840A	3500						
G083086A	500						
G0858462	500						
G1596089	500						
G2352396	500						
G3283541	1000						
G4063464	500						
G465425A	500						
G4835181	500						
G5393964	1000						
G5517248	2500						
G5629747	500						
G6270564	2000						
G6391833	1000						
G6434826	500						
G6909913	10000						
G800358A	500						
G8128250	500						
H3837124	10000						
H4516550	500						
K0338117	1000						
K0503029	500						
K0683701	500						
K1115219	1500						
K1672584	500						
K2292920	500						
K2406098	500						
K4426932	500						
K4554655	1000						
K4860233	3500						
K4911431	1500						
K5396603	500						

Identification Document Number(s) 證件號碼	HKPO Shares Allocated 獲配發股份	Identification Document Number(s) 證件號碼	HKPO Shares Allocated 獲配發股份	Identification Document Number(s) 證件號碼	HKPO Shares Allocated 獲配發股份	Identification Document Number(s) 證件號碼	HKPO Shares Allocated 獲配發股份
A5562247	500						
B9547970	2000						
D0235408	2000						
D0959465	2000						
D2185122	500						
D4512856	2500						
D6306145	2500						
E4629462	500						
G6753921	500						
G6867064	500						
K3483606	5000						
K4386256	500						
Y2424167	500						
Z4414382	1000						

Identification Document Number (s) 證件號碼	HKPO Shares Allocated 獲配發股份	Identification Document Number (s) 證件號碼	HKPO Shares Allocated 獲配發股份	Identification Document Number (s) 證件號碼	HKPO Shares Allocated 獲配發股份	Identification Document Number (s) 證件號碼	HKPO Shares Allocated 獲配發股份
001184021	4000	C2158971	500	G802742A	500	Z1682734	2000
006010411	500	C3805431	500	GS039600B	1500	Z225713	1500
006193800	2000	C5317442	500	GS055057B	1000	Z2797845	500
0072504	500	C5733861	500	GS063108B	6000	Z3894518	2000
009046900	1000	D0691454	500	GS076621B	30000	Z4546467	5000
009615800	40000	D0707369	500	GS080765B	10000	Z6158650	500
010121028	2000	D0716775	500	GS082318B	15000	Z778234A	500
015140000	10000	D0885534	500	GS082773B	10000	Z7933062	500
015780001	35000	D164600	500	GS093568B	15000	Z8012130	500
015780002	10000	D179866A	2500	GS099165B	50000	Z8871788	500
015780003	1000	D2389623	500	GS105076B	2000		
0632957	500	D2517850	500	GS116052B	6000		
0868129	1000	D2798779	500	GS116536B	6000		
10109919	1000	D2899125	500	H1405340	500		
10183620	1000	D327126A	500	H4812699	50000		
10261389	4500	D3413048	500	IS1418152	6000		
10262148	1500	D3468934	500	IS1649000	1000		
10271945	1500	D3809227	500	IS2349159	1500		
207039007	1000	D3850766	500	IS2390405	1500		
219221157	8000	D4098561	500	IS4591945	2000		
220311617	500	D4224125	500	IS5080815	1000		
220489462	2500	D4442866	500	IS5340349	15000		
232552992	1000	D452845	2000	IS5455803	500		
235309234	1000	D4750846	500	IS5994441	500		
256105024	7000	D477561A	500	IS6002277	1000		
262065001	500000	D4794576	500	IS6433541	15000		
262065002	500000	D509215A	1000	IS7176737	500		
265076901	15000	D5275815	1000	IS7447021	500		
274486422	1500	D5429510	500	IS7485408	1000		
275248995	10000	D5633487	500	IS7586553	5000		
290348135	1500	D5688265	500	IS7620605	500		
291867C	50000	D585131A	500	IS7641796	3000		
293433C	1000	D5907048	500	IS8051189	1000		
294292C	500	D5911932	500	IS8169980	500		
296219280	1000	D5964580	500	IS8739517	1000		
300028	500	D627006A	500	IS8818024	500		
30217741X	500	D6454209	500	IS9208744	30000		
304165514	500	D6983783	500	IS9784908	500		
325341261	1500	D7042176	1000	K0126438	500		
348138959	10000	D7524294	500	K012804A	500		
349014068	5000	D8037966	500	K0459275	500		
361122088	3000	D8299480	500	K0513199	500		
364040790	1000	E1854414	500	K0744433	5000		
365718162	500	E2455637	500	K078851	2000		
370026452	500	E2653749	500	K0793027	10000		
377031083	10000	E2750108	500	K2248484	1500		
379033640	3500	E3236300	10000	K2461250	500		
385825856	20000	E3395166	500	K297049A	1000		
391033677	10000	E4784719	9000	K357316	500		
412062908	500	E5204457	500	K4280423	500		
440301198	1500	E58783795	1500	K4500466	500		
501120222	1000	E5967663	1500	K663633	500		
505253416	500	E720926A	2000	K8368538	15000		
506170012	1000	E7278709	1500	K8537216	500		
511097619	500	E7332258	500	K914174A	500		
512113526	1000	E7857660	2000	L12247208	15000		
601156077	500	E855176A	500	OS181807	1000		
601253999	1000	E9680695	2500	P064033A	500		
601310215	1000	G0593906	2000	P1713462	5000		
603056064	1500	G1849157	500	P2097161	500		
610051632	500	G2014180	500	P2576396	2500		
610193919	100000	G21100548	500	P5376738	500		
612060536	500	G24846970	2000	P5376800	500		
702211215	1000	G24955165	2000	P8462821	500		
704280417	500	G29312918	8000	P8720480	2000		
766288617	5000	G30469164	500	R4753320	500		
774126106	4500	G3083089	500	R6148580	1500		
810285438	500	G320016	1000	R6811794	1000		
903172815	8000	G350775A	500	V0478520	500		
930019864	3000	G3525553	500	V0815012	2500		
A0664173	500	G43038693	10000	V136507	1000		
A223365A	500	G4445332	500	W49425653	9000		
A4774844	5000	G4676539	500	W75580001	500		
A6953231	500	G5196581	10000	W84536241	500		
A7007909	500	G5427354	10000	W97672520	1000		
A7189292	500	G5464500	1500	XG398522	500		
A7485886	500	G54775600	9000	Y0103258	500		
A7681812	500	G559210A	500	Y049253A	500		
A7745810	1000	G566062	1000	Y2351895	500		
A8416918	500	G5811189	500	Y2397070	500		
A8591159	500	G581163	500	Y3908974	500		
A8917720	500	G5903318	500	Y4819320	5000		
A9015070	500	G6053164	2500	Z0152693	5000		
A9386184	1000	G6186903	500	Z0804267	2000		
A9431716	1000	G6330311	1500	Z089607	2000		
A9989016	500	G6407381	500	Z097278A	1000		
B210898A	10000	G6555615	500	Z1016807	500		
C05687535	500	G6738752	500	Z1346645	500		

## COLLECTION/POSTING OF H SHARE CERTIFICATES

Applicants who apply for 1,000,000 or more Hong Kong Offer Shares and are wholly or partially successful using **White Form eIPO** or those using **WHITE** Application Forms and have provided all information required may collect their share certificates in person from the H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong between 9:00 a.m. and 1:00 p.m. on Tuesday, 29 March 2016. Applicants being individuals who opt for personal collection must not authorise any other person to make collection on their behalf. Applicants being corporations which opt for personal collection must attend by sending their authorised representatives each bearing a letter of authorisation from their corporation stamped with their corporation's chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to the H Share Registrar. H Share certificates (if any) for Hong Kong Offer Shares allotted to applicants using **WHITE** Application Forms or **White Form eIPO** which are either not available for personal collection, or which are so available but are not collected in person, are expected to be dispatched by ordinary post to those entitled at their own risk on Tuesday, 29 March 2016.

Wholly or partially successful applicants who applied on a **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS will have H Share certificates issued in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participants as instructed by them in respect of applications which are wholly or partially successful on Tuesday, 29 March 2016.

Applicants applying through a designated CCASS Participant (other than a CCASS Investor Participant) using **YELLOW** Application Forms should check the number of the Hong Kong Offer Shares allotted to them with that CCASS Participant.

Applicants applying as a CCASS Participant on **YELLOW** Application Forms or by giving **electronic application instructions** to HKSCC via CCASS should check and report any discrepancies to HKSCC before 5:00 p.m. on Tuesday, 29 March 2016 or such other date as shall be determined by HKSCC or HKSCC Nominees.

## REFUND OF APPLICATION MONIES

Applicants who have applied for 1,000,000 Hong Kong Offer Shares or more using **WHITE** or **YELLOW** Application Forms and have provided all information required may collect refund cheques (if any) in person from the H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong between 9:00 a.m. and 1:00 p.m. on Tuesday, 29 March 2016. Refund cheques (if any) which are either not available for personal collection, or which are available but are not collected in person, will be dispatched by ordinary post to the address as specified in the **WHITE** or **YELLOW** Application Forms at the applicant's own risk on Tuesday, 29 March 2016.

For applicants who have paid the application monies from a single bank account using **White Form eIPO**, e-Refund payment instructions (if any) are expected to be dispatched to the application payment account on Tuesday, 29 March 2016. For applicants who have paid the application monies from multi-bank accounts using **White Form eIPO**, refund cheques are expected to be dispatched by ordinary post at their own risk on or before Tuesday, 29 March 2016.

Refund monies for applicants applying by giving **electronic application instructions** to HKSCC via CCASS are expected to be credited to the relevant applicants' designated bank account or the designated bank account of their broker or custodian on Tuesday, 29 March 2016.

Applicants applying through designated CCASS Clearing/Custodian Participants may check the refund amount payable to them through their broker or custodian on Tuesday, 29 March 2016.

For applicants applying (whether using **YELLOW** Application Forms or by giving **electronic application instructions** to HKSCC via CCASS) as CCASS Investor Participants, they can also check their new account balance and the amount of refund (if any) payable to them (by giving **electronic application instructions** to HKSCC via CCASS only) via the CCASS Phone System or the CCASS Internet System at <https://ip.ccass.com> (using the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time) immediately after the credit of the Offer Shares to their stock account on Tuesday, 29 March 2016. HKSCC will also make available to such applicant activity statements showing the number of Offer Shares credited to their CCASS Investor Participants stock accounts and (for CCASS Investor Participants applying by giving **electronic application instructions** to HKSCC via CCASS) the refund amount credited to their respective designated bank accounts (if any).

## **OVER-ALLOTMENT OPTION**

Pursuant to the International Underwriting Agreement, the Bank and the Selling Shareholders have granted the Over-Allotment Option to the International Underwriters, exercisable by the Joint Representatives (on behalf of the International Underwriters) from the date of the International Underwriting Agreement up to (and including) the date which is the thirtieth day from the last day for lodging applications under the Hong Kong Public Offering to require the Bank and the Selling Shareholders to allot and issue or sell up to an aggregate of 149,325,000 additional H Shares at the Offer Price. In the event that the Over-Allotment Option is exercised, an announcement will be made. As of the date of this announcement, the Over-Allotment Option has not been exercised.

## **NET PROCEEDS OF THE GLOBAL OFFERING**

After deducting the underwriting commissions, the incentive commissions and other estimated expenses in connection with the Global Offering, we estimate that the net proceeds of the Global Offering to us will be approximately HK\$6,423.2 million assuming the Over-Allotment Option is not exercised. The Bank intends to use the net proceeds from the Global Offering to strengthen its capital base to support the ongoing growth of its business. Please refer to the section headed “Future Plans and Use of Proceeds — Use of Proceeds” in the Prospectus for further details in respect to the Bank’s use of proceeds from the Global Offering.

## **PUBLIC FLOAT**

Immediately following the completion of the Global Offering and before any exercise of the Over-allotment Option, not less than 16.5% of the total issued share capital of the Bank will be held by the public which is lower than the minimum percentage prescribed under Rule 8.08(1)(c) of the Listing Rules but has been accepted by the Hong Kong Stock Exchange upon exercising its discretion under Rule 8.08(1)(d) of the Listing Rules.

## **COMMENCEMENT OF DEALINGS IN THE H SHARES**

No temporary documents of title will be issued and no receipt will be issued for application monies received.

H Share certificates will only become valid at 8:00 a.m. on Wednesday, 30 March 2016 provided that the Global Offering has become unconditional in all respects and the right of termination as described in the section entitled “Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination” in the Prospectus has not been exercised.



Dealings in the H Shares on the Hong Kong Stock Exchange are expected to commence at 9:00 a.m. on Wednesday, 30 March 2016. The H Shares will be traded in board lots of 500 H Shares each. The stock code of the H Shares is 1578.

On behalf of the Board of Directors  
**Bank of Tianjin Co., Ltd.**  
**Yuan Fuhua**  
*Chairman*

Hong Kong, 29 March 2016

*As at the date of this announcement, the Board of Directors comprises Mr. Yuan Fuhua, Mr. Wen Yuanhua, Mr. Yue Desheng, Ms. Zhang Furong as executive Directors; Mr. Yu Yang, Mr. Jia Hongqian, Mr. Alistair Marshall Bulloch, Mr. Zhao Wei and Mr. Luan Fengxiang as non-executive Directors; Mr. Liu Baorui, Mr. Liang Zhixiang, Mr. Feng Heping, Mr. Guo Tianyong, Mr. Law Yee Kwan, Quinn as independent non-executive Directors.*

Please also refer to the published version of this announcement in the *South China Morning Post* (in English) and the *Hong Kong Economic Times* (in Chinese).

- \* Bank of Tianjin Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong.